

# Acuere Consultancy

Executive Summary · November 2025 · vs vs December 2024 · Figures in Full

**At a glance** — Revenue **■180,000**, Net Profit **■143,000**, Cash Runway **10.2 mo.**

## KEY METRICS

<b>NET REVENUE</b> <b>■180,000</b> ▼ -16.3% vs prior	<b>GROSS MARGIN</b> <b>100.0%</b> ■180,000 — +0.0 pts vs prior	<b>EBITDA</b> <b>■143,000</b> 79.4% margin ▼ -14.0% vs prior	<b>NET PROFIT (PAT)</b> <b>■143,000</b> ▼ -14.0% vs prior
<b>CASH &amp; BANK</b> <b>■375,786</b> bank ■169,933 + cash ■205,853 ▲ +54.8% vs prior	<b>CASH RUNWAY</b> <b>10.2 mo</b> at ■37,000/mo burn ▲ +5.2 pts vs prior	<b>NET WORKING CAPITAL</b> <b>■673,069</b> Current Assets – Current Liabilities ▼ -9.3% vs prior	<b>OVERDUE RECEIVABLES</b> <b>42.2%</b> ■224,201 ▲ +42.0 pts vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	79.4%
EBITDA Margin	79.4%	Net (PAT) Margin	79.4%
Opex / Revenue	20.6%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-11	■2.24L stuck with customers over 60 days	Rs. 224,201
CRITICAL	2025-11	Customers take 88 days to pay you	Rs. 531,001
CRITICAL	2025-11	Revenue fell 32.2% vs 2025-10	Rs. 85,500
WARNING	2025-11	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
WARNING	2025-11	DSO climbed 26 days vs 2025-10	
SUCCESS	2025-11	Portfolio is well diversified (35 customers)	

This report was generated by Finance Control Console on 25 Apr 2026, 18:05. Numbers have been scaled per the display-unit preference shown in the subtitle. Full statements, per-period comparisons, and alert audit trails are available in the web console.