

Acuere Consultancy

Executive Summary · Q4 FY2024-25 (Jan-Mar 2025) · vs vs October 2024 · Figures in Full

At a glance — Revenue **■345,000**, Net Profit (**■761,356**), Cash Runway **0.1 mo**.

KEY METRICS

NET REVENUE ■345,000 ▲ +50.0% vs prior	GROSS MARGIN 59.4% ■205,000 ▼ -40.6 pts vs prior	EBITDA (■768,840) -222.9% margin ▼ -547.5% vs prior	NET PROFIT (PAT) (■761,356) ▼ -577.2% vs prior
CASH & BANK ■39,591 bank ■32,738 + cash ■6,853 ▼ -73.9% vs prior	CASH RUNWAY 0.1 mo at ■324,613/mo burn ▼ -2.5 pts vs prior	NET WORKING CAPITAL ■113,889 Current Assets – Current Liabilities ▼ -81.7% vs prior	OVERDUE RECEIVABLES 100.0% ■304,201 ▲ +99.8 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	59.4%	EBIT Margin	-224.0%
EBITDA Margin	-222.9%	Net (PAT) Margin	-220.7%
Opex / Revenue	282.3%	Interest Coverage	-1191.0x

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-02	■3.60L stuck with customers over 60 days	Rs. 359,901
CRITICAL	2025-01	■4.13L stuck with customers over 60 days	Rs. 412,501
CRITICAL	2025-01	Customers take 78 days to pay you	Rs. 412,501
CRITICAL	2025-03	■3.04L stuck with customers over 60 days	Rs. 304,201
CRITICAL	2025-02	Customers take 252 days to pay you	Rs. 359,901
CRITICAL	2025-03	Cash runway only 0.0 months	Rs. 2,623,500
CRITICAL	2025-03	Operating loss of ■8.74L	Rs. 874,500
CRITICAL	2025-03	Segment 'Maharashtra' is losing money	Rs. 644,191

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