

Acuere Consultancy

Executive Summary · September 2025 · vs vs October 2024 · Figures in Full

At a glance — Revenue **■175,000**, Net Profit **■148,200**, Cash Runway **15.3 mo.**

KEY METRICS

NET REVENUE ■175,000 ▼ -23.9% vs prior	GROSS MARGIN 100.0% ■175,000 — +0.0 pts vs prior	EBITDA ■148,200 84.7% margin ▼ -13.7% vs prior	NET PROFIT (PAT) ■148,200 ▼ -7.1% vs prior
CASH & BANK ■410,806 bank ■304,953 + cash ■105,853 ▲ +170.7% vs prior	CASH RUNWAY 15.3 mo at ■26,800/mo burn ▲ +12.7 pts vs prior	NET WORKING CAPITAL ■599,631 Current Assets – Current Liabilities ▼ -3.9% vs prior	OVERDUE RECEIVABLES 58.0% ■252,761 ▲ +57.8 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	84.7%
EBITDA Margin	84.7%	Net (PAT) Margin	84.7%
Opex / Revenue	15.3%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-09	■2.29L stuck with customers over 60 days	Rs. 229,161
WARNING	2025-09	DSO at 75 days — watch this	Rs. 435,661
WARNING	2025-09	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
SUCCESS	2025-09	Portfolio is well diversified (35 customers)	

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