

# Acuere Consultancy

Executive Summary · November 2025 · vs vs September 2024 · Figures in Full

**At a glance** — Revenue **■180,000**, Net Profit **■143,000**, Cash Runway **10.2 mo.**

## KEY METRICS

<b>NET REVENUE</b> <b>■180,000</b> ▼ <b>-41.9%</b> vs prior	<b>GROSS MARGIN</b> <b>100.0%</b> ■180,000 — <b>+0.0 pts</b> vs prior	<b>EBITDA</b> <b>■143,000</b> 79.4% margin ▲ <b>+35.6%</b> vs prior	<b>NET PROFIT (PAT)</b> <b>■143,000</b> ▲ <b>+35.6%</b> vs prior
<b>CASH &amp; BANK</b> <b>■375,786</b> bank ■169,933 + cash ■205,853 ▲ <b>+29.9%</b> vs prior	<b>CASH RUNWAY</b> <b>10.2 mo</b> at ■37,000/mo burn ▲ <b>+8.7 pts</b> vs prior	<b>NET WORKING CAPITAL</b> <b>■673,069</b> Current Assets – Current Liabilities ▲ <b>+25.0%</b> vs prior	<b>OVERDUE RECEIVABLES</b> <b>42.2%</b> ■224,201 ▲ <b>+41.9 pts</b> vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	79.4%
EBITDA Margin	79.4%	Net (PAT) Margin	79.4%
Opex / Revenue	20.6%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-11	■2.24L stuck with customers over 60 days	Rs. 224,201
CRITICAL	2025-11	Customers take 88 days to pay you	Rs. 531,001
CRITICAL	2025-11	Revenue fell 32.2% vs 2025-10	Rs. 85,500
WARNING	2025-11	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
WARNING	2025-11	DSO climbed 26 days vs 2025-10	
SUCCESS	2025-11	Portfolio is well diversified (35 customers)	

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