Acuere Consultancy

Executive Summary · August 2025 · vs vs August 2024 · Figures in Full

At a glance — Revenue ■**192,000**, Net Profit ■**162,220**, Cash Runway **10.6 mo**.

KEY METRICS

NET REVENUE ■192,000 ▼ -49.9% vs prior	GROSS MARGIN 100.0% ■192,000 — +0.0 pts vs prior	EBITDA ■162,220 84.5% margin ▲ +11.3% vs prior	NET PROFIT (PAT) ■162,220 ▲ +11.3% vs prior
CASH & BANK ■315,266 bank ■209,413 + cash ■105,853 ▲ +5.7% vs prior	CASH RUNWAY 10.6 mo at ■29,780/mo burn ▲ +9.3 pts vs prior	NET WORKING CAPITAL ■547,131 Current Assets − Current Liabilities ▲ +16.9% vs prior	OVERDUE RECEIVABLES 58.5% ■285,801 ▲ +58.2 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	84.5%
EBITDA Margin	84.5%	Net (PAT) Margin	84.5%
Opex / Revenue	15.5%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-08	■2.29L stuck with customers over 60 days	Rs. 229,161
CRITICAL	2025-08	Customers take 79 days to pay you	Rs. 488,761
CRITICAL	2025-08	Revenue fell 52.0% vs 2025-07	Rs. 208,000
WARNING	2025-08	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
WARNING	2025-08	DSO climbed 36 days vs 2025-07	
CRITICAL	2025-08	EBITDA margin dropped 7.5 pts (from 92.0% to 84.5%)	Rs. 14,478
SUCCESS	2025-08	Portfolio is well diversified (35 customers)	

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