

# Acuere Consultancy

Executive Summary · June 2025 · vs vs August 2024 · Figures in Full

**At a glance** — Revenue **■120,000**, Net Profit **■90,070**, Cash Runway **6.9 mo.**

## KEY METRICS

<b>NET REVENUE</b> <b>■120,000</b> ▼ <b>-68.7%</b> vs prior	<b>GROSS MARGIN</b> <b>100.0%</b> ■120,000 — <b>+0.0 pts</b> vs prior	<b>EBITDA</b> <b>■90,070</b> 75.1% margin ▼ <b>-38.2%</b> vs prior	<b>NET PROFIT (PAT)</b> <b>■90,070</b> ▼ <b>-38.2%</b> vs prior
<b>CASH &amp; BANK</b> <b>■205,900</b> bank ■199,047 + cash ■6,853 ▼ <b>-31.0%</b> vs prior	<b>CASH RUNWAY</b> <b>6.9 mo</b> at ■29,930/mo burn ▲ <b>+5.6 pts</b> vs prior	<b>NET WORKING CAPITAL</b> <b>■146,987</b> Current Assets – Current Liabilities ▼ <b>-68.6%</b> vs prior	<b>OVERDUE RECEIVABLES</b> <b>89.3%</b> ■197,301 ▲ <b>+89.0 pts</b> vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	75.1%
EBITDA Margin	75.1%	Net (PAT) Margin	75.1%
Opex / Revenue	24.9%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
<b>CRITICAL</b>	2025-06	■1.97L stuck with customers over 60 days	Rs. 197,301
<b>WARNING</b>	2025-06	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
<b>SUCCESS</b>	2025-06	Portfolio is well diversified (35 customers)	
<b>WARNING</b>	2025-06	Revenue down 11.1% vs 2025-05	Rs. 15,000

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