

# Acuere Consultancy

Executive Summary · Q3 FY2025-26 (Oct-Dec 2025) · vs vs June 2024 · Figures in Full

**At a glance** — Revenue **■718,000**, Net Profit **■591,250**, Cash Runway **9.3 mo.**

## KEY METRICS

<b>NET REVENUE</b> <b>■718,000</b> ▲ +223.9% vs prior	<b>GROSS MARGIN</b> <b>100.0%</b> ■718,000 — +0.0 pts vs prior	<b>EBITDA</b> <b>■591,250</b> 82.3% margin ▲ +295.7% vs prior	<b>NET PROFIT (PAT)</b> <b>■591,250</b> ▲ +295.7% vs prior
<b>CASH &amp; BANK</b> <b>■394,776</b> bank ■188,923 + cash ■205,853 ▲ +66.1% vs prior	<b>CASH RUNWAY</b> <b>9.3 mo</b> at ■42,250/mo burn ▲ +6.1 pts vs prior	<b>NET WORKING CAPITAL</b> <b>■738,159</b> Current Assets – Current Liabilities ▲ +149.3% vs prior	<b>OVERDUE RECEIVABLES</b> <b>51.9%</b> ■289,101 ▲ +51.1 pts vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	82.3%
EBITDA Margin	82.3%	Net (PAT) Margin	82.3%
Opex / Revenue	17.7%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-11	■2.24L stuck with customers over 60 days	Rs. 224,201
CRITICAL	2025-11	Customers take 88 days to pay you	Rs. 531,001
CRITICAL	2025-10	■2.12L stuck with customers over 60 days	Rs. 212,401
CRITICAL	2025-12	■2.12L stuck with customers over 60 days	Rs. 212,401
CRITICAL	2025-11	Revenue fell 32.2% vs 2025-10	Rs. 85,500
WARNING	2025-11	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
WARNING	2025-11	DSO climbed 26 days vs 2025-10	
WARNING	2025-10	DSO at 63 days — watch this	Rs. 537,491

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