Acuere Consultancy

Executive Summary · April 2025 · vs vs June 2024 · Figures in Full

At a glance — Revenue ■**170,000**, Net Profit ■**164,539**, Cash Runway **23.7 mo**.

KEY METRICS

NET REVENUE
■170,000
▼ **-23.3%** vs prior

GROSS MARGIN
100.0%
■170,000
— **+0.0 pts** vs prior

EBITDA
■160,073
94.2% margin
▲ **+7.1%** vs prior

NET PROFIT (PAT)
■164,539
▲ **+10.1%** vs prior

CASH & BANK
■235,092
bank ■228,239 + cash ■6,853
▼ **-1.1%** vs prior

CASH RUNWAY
23.7 mo
at ■9,927/mo burn
▲ **+20.4 pts** vs prior

NET WORKING CAPITAL
■204,428
Current Assets − Current Liabilities
▼ **-31.0%** vs prior

OVERDUE RECEIVABLES
89.2%
■242,801
▲ **+88.4 pts** vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	94.2%
EBITDA Margin	94.2%	Net (PAT) Margin	96.8%
Opex / Revenue	5.8%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-04	■2.05L stuck with customers over 60 days	Rs. 205,001
WARNING	2025-04	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
SUCCESS	2025-04	Portfolio is well diversified (35 customers)	
SUCCESS	2025-04	Revenue up 21.4% vs 2025-03	

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