

# Acuere Consultancy

Executive Summary · August 2025 · vs vs May 2024 · Figures in Full

**At a glance** — Revenue **■192,000**, Net Profit **■162,220**, Cash Runway **10.6 mo.**

## KEY METRICS

<b>NET REVENUE</b> <b>■192,000</b> ▲ +92.0% vs prior	<b>GROSS MARGIN</b> <b>100.0%</b> ■192,000 — +0.0 pts vs prior	<b>EBITDA</b> <b>■162,220</b> 84.5% margin ▲ +7570.1% vs prior	<b>NET PROFIT (PAT)</b> <b>■162,220</b> ▲ +7570.1% vs prior
<b>CASH &amp; BANK</b> <b>■315,266</b> bank ■209,413 + cash ■105,853 ▲ +379.3% vs prior	<b>CASH RUNWAY</b> <b>10.6 mo</b> at ■29,780/mo burn ▲ +9.9 pts vs prior	<b>NET WORKING CAPITAL</b> <b>■547,131</b> Current Assets – Current Liabilities ▲ +174.2% vs prior	<b>OVERDUE RECEIVABLES</b> <b>58.5%</b> ■285,801 ▲ +58.1 pts vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	84.5%
EBITDA Margin	84.5%	Net (PAT) Margin	84.5%
Opex / Revenue	15.5%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-08	■2.29L stuck with customers over 60 days	Rs. 229,161
CRITICAL	2025-08	Customers take 79 days to pay you	Rs. 488,761
CRITICAL	2025-08	Revenue fell 52.0% vs 2025-07	Rs. 208,000
WARNING	2025-08	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
WARNING	2025-08	DSO climbed 36 days vs 2025-07	
CRITICAL	2025-08	EBITDA margin dropped 7.5 pts (from 92.0% to 84.5%)	Rs. 14,478
SUCCESS	2025-08	Portfolio is well diversified (35 customers)	

This report was generated by Finance Control Console on 25 Apr 2026, 16:25. Numbers have been scaled per the display-unit preference shown in the subtitle. Full statements, per-period comparisons, and alert audit trails are available in the web console.