

# Acuere Consultancy

Executive Summary · January 2026 · vs vs April 2024 · Figures in Full

**At a glance** — Revenue ■202,500, Net Profit ■62,719, Cash Runway 4.5 mo.

## KEY METRICS

<b>NET REVENUE</b> <span style="font-size: 1.2em;">■</span> <b>202,500</b> <span style="color: green;">▲ +710.0%</span> vs prior	<b>GROSS MARGIN</b> <span style="font-size: 1.2em;">82.7%</span> ■167,500 <span style="color: red;">▼ -17.3 pts</span> vs prior	<b>EBITDA</b> <span style="font-size: 1.2em;">■</span> <b>62,719</b> 31.0% margin <span style="color: green;">▲ +213.9%</span> vs prior	<b>NET PROFIT (PAT)</b> <span style="font-size: 1.2em;">■</span> <b>62,719</b> <span style="color: green;">▲ +213.9%</span> vs prior
<b>CASH &amp; BANK</b> <span style="font-size: 1.2em;">■</span> <b>467,444</b> bank ■211,591 + cash ■255,853 <span style="color: green;">▲ +335.9%</span> vs prior	<b>CASH RUNWAY</b> <span style="font-size: 1.2em;">4.5 mo</span> at ■104,781/mo burn <span style="color: green;">▲ +3.1 pts</span> vs prior	<b>NET WORKING CAPITAL</b> <span style="font-size: 1.2em;">■</span> <b>709,378</b> Current Assets – Current Liabilities <span style="color: green;">▲ +226.3%</span> vs prior	<b>OVERDUE RECEIVABLES</b> <span style="font-size: 1.2em;">49.2%</span> ■214,700 <span style="color: red;">▲ +48.7 pts</span> vs prior

## PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	82.7%	EBIT Margin	31.0%
EBITDA Margin	31.0%	Net (PAT) Margin	31.0%
Opex / Revenue	51.7%	Interest Coverage	n/a

## TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2026-01	■2.15L stuck with customers over 60 days	Rs. 214,700
CRITICAL	2026-01	EBITDA margin dropped 58.2 pts (from 89.2% to 31.0%)	Rs. 117,926
CRITICAL	2026-01	Paying vendors only every 125 days	Rs. 141,600
CRITICAL	2026-01	Revenue fell 25.7% vs 2025-12	Rs. 70,000
WARNING	2026-01	Cash runway down to 4.5 months	Rs. 628,686
WARNING	2026-01	DSO at 67 days — watch this	Rs. 435,950
WARNING	2026-01	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
SUCCESS	2026-01	Portfolio is well diversified (35 customers)	

This report was generated by Finance Control Console on 25 Apr 2026, 16:23. Numbers have been scaled per the display-unit preference shown in the subtitle. Full statements, per-period comparisons, and alert audit trails are available in the web console.