Acuere Consultancy

Executive Summary · July 2025 · vs vs April 2024 · Figures in Full

At a glance — Revenue ■**400,000**, Net Profit ■**368,120**, Cash Runway **6.7 mo**.

KEY METRICS

NET REVENUE	GROSS MARGIN	EBITDA	NET PROFIT (PAT)
■400,000	100.0%	■368,120	■368,120
▲ +1500.0% vs prior	■400,000	92.0% margin	▲ +768.7% vs prior
	— +0.0 pts vs prior	▲ +768.7% vs prior	

CASH & BANK	CASH RUNWAY	NET WORKING CAPITAL	OVERDUE RECEIVABLES
■213,646	6.7 mo	■448,111	35.8%
bank ■157,793 + cash ■55,853	at ■31,880/mo burn	Current Assets – Current Liabilities	■197,301
▲ +99.2% vs prior	▲ +5.4 pts vs prior	▲ +106.1% vs prior	▲ +35.3 pts vs prior

PROFITABILITY RATIOS

Metric	Value	Metric	Value
Gross Margin	100.0%	EBIT Margin	92.0%
EBITDA Margin	92.0%	Net (PAT) Margin	92.0%
Opex / Revenue	8.0%	Interest Coverage	n/a

TOP ALERTS

Severity	Period	Title	At risk
CRITICAL	2025-07	■1.97L stuck with customers over 60 days	Rs. 197,301
WARNING	2025-07	15 customers gone quiet — ■5.62L at risk	Rs. 562,500
SUCCESS	2025-07	Portfolio is well diversified (35 customers)	
SUCCESS	2025-07	Revenue up 233.3% vs 2025-06	

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