

# Acuere Consultancy

Focus Mode · as of Mar 2026 · Figures in Full

IN THE BANK

**Rs. 532,860**

BURNING PER MONTH

**Rs. 94,544**

RUNWAY

**5.6 months**

tight — plan the quarter

## TOP 3 RISKS

- 182,100 overdue more than 60 days**  
That's 50% of your monthly revenue sitting with customers who haven't paid.  
CRITICAL · **Rs. 182,100 at stake** · receivables.overdue\_60\_critical
- Operating profit margin fell sharply**  
Margin went from 86.3% to 40.8% — -45.5 points. Revenue stable but costs grew.  
CRITICAL · **Rs. 164,784 at stake** · margin.ebitda\_compression\_critical
- 15 customers have gone quiet — ■2,538,000 at risk**  
These paid you in the past but haven't in 60+ days. Win them back or write them off — don't ignore.  
WARNING · **Rs. 2,538,000 at stake** · growth.churn\_risk

## TOP 3 ACTIONS — THIS WEEK

- Drop a collections war-room this week.  
Addresses: "■182,100 overdue more than 60 days"
- EBITDA margin 86% → 41% (-45.5 pts) — biggest cost buckets: Direct Cost (■1.2L) · Employee Cost (■32k) · Professional Fees (■30k).  
Addresses: "Operating profit margin fell sharply"
- Personal call from a partner to each of the top-3 quiet customers this month.  
Addresses: "15 customers have gone quiet — ■2,538,000 at risk"

## THE ONE THING TO KNOW

### Operating costs up 92%

This period ■94,544 vs ■49,211 prior.

**About Focus Mode.** This is a compressed view meant for quick decision-making. The top 3 risks are ranked from 5 active alerts by severity and ■-at-stake. Actions are matched 1-to-1 with risks. For the full analytical view, open the Finance Control Console dashboards. Generated on 25 Apr 2026, 14:32. Figures in Full.