

Acuere Consultancy

Focus Mode · as of Mar 2026 · Figures in Full

IN THE BANK

Rs. 532,860

BURNING PER MONTH

Rs. 44,924

RUNWAY

11.9 months

healthy

TOP 3 RISKS

- 182,100 overdue more than 60 days**
That's 50% of your monthly revenue sitting with customers who haven't paid.
CRITICAL · **Rs. 182,100 at stake** · receivables.overdue_60_critical
- Operating profit margin fell sharply**
Margin went from 86.3% to 40.8% — -45.5 points. Revenue stable but costs grew.
CRITICAL · **Rs. 164,784 at stake** · margin.ebitda_compression_critical
- 15 customers have gone quiet — 2,293,000 at risk**
These paid you in the past but haven't in 60+ days. Win them back or write them off — don't ignore.
WARNING · **Rs. 2,293,000 at stake** · growth.churn_risk

TOP 3 ACTIONS — THIS WEEK

- Drop a collections war-room this week.**
Addresses: "182,100 overdue more than 60 days"
- EBITDA margin 86% → 41% (-45.5 pts) — biggest cost buckets: Employee Cost (2.5L) · Direct Cost (2.2L) · Travel & Field (91k).**
Addresses: "Operating profit margin fell sharply"
- Personal call from a partner to each of the top-3 quiet customers this month.**
Addresses: "15 customers have gone quiet — 2,293,000 at risk"

THE ONE THING TO KNOW

Operating costs up 995%

This period 539,085 vs 49,211 prior.

About Focus Mode. This is a compressed view meant for quick decision-making. The top 3 risks are ranked from 5 active alerts by severity and at-stake. Actions are matched 1-to-1 with risks. For the full analytical view, open the Finance Control Console dashboards. Generated on 25 Apr 2026, 16:16. Figures in Full.