Acuere Consultancy

Focus Mode · as of Mar 2026 · Figures in Full

IN THE BANK	BURNING PER MONTH	RUNWAY
Rs. 532,860	**Rs. 44,924**	**11.9 months** healthy

TOP 3 RISKS

1. **■182,100 overdue more than 60 days**
   That's 50% of your monthly revenue sitting with customers who haven't paid.
   CRITICAL · **Rs. 182,100 at stake** · receivables.overdue_60_critical

2. **Operating profit margin fell sharply**
   Margin went from 86.3% to 40.8% — -45.5 points. Revenue stable but costs grew.
   CRITICAL · **Rs. 164,784 at stake** · margin.ebitda_compression_critical

3. **Runway tight: 11.9 months of cash left**
   Healthy is 6+ months. You're at 11.9. Plan the next 90 days carefully.
   WARNING · **Rs. 567,264 at stake** · liquidity.runway_warning

TOP 3 ACTIONS — THIS WEEK

1. Drop a collections war-room this week.
   Addresses: "■182,100 overdue more than 60 days"

2. EBITDA margin 86% → 41% (-45.5 pts) — biggest cost buckets: Employee Cost (■2.5L) · Direct Cost (■2.2L) · Travel & Field (■91k).
   Addresses: "Operating profit margin fell sharply"

3. 11.9 months runway, ■5.3L closing cash, ■45k/mo burn.
   Addresses: "Runway tight: 11.9 months of cash left"

THE ONE THING TO KNOW

Operating costs up 995%

This period ■539,085 vs ■49,211 prior.

About Focus Mode. This is a compressed view meant for quick decision-making. The top 3 risks are ranked from 5 active alerts by severity and ■-at-stake. Actions are matched 1-to-1 with risks. For the full analytical view, open the Finance Control Console dashboards. Generated on 25 Apr 2026, 17:47. Figures in Full.