

Acuere Consultancy

Focus Mode · as of Nov 2025 · Figures in Full

IN THE BANK

Rs. 375,786

BURNING PER MONTH

Rs. 37,000

RUNWAY

10.2 months

healthy

TOP 3 RISKS

- 1 Customers taking 88 days to pay**
 - Industry healthy range is 30-60 days. Anything over 90 is a collections problem, not an accounting one.
 - CRITICAL · **Rs. 531,001 at stake** · receivables.dso_critical
- 2 ■224,201 overdue more than 60 days**
 - That's 125% of your monthly revenue sitting with customers who haven't paid.
 - CRITICAL · **Rs. 224,201 at stake** · receivables.overdue_60_critical
- 3 Revenue fell -32% vs prior period**
 - Biggest drop in recent history. Diagnose: lost customer, seasonal, one-off, or durable decline?
 - CRITICAL · **Rs. 85,500 at stake** · growth.revenue_drop_critical

TOP 3 ACTIONS — THIS WEEK

- 1 Move to weekly (not monthly) collections reviews until DSO drops below 60.**
 - Addresses: "Customers taking 88 days to pay"
- 2 Drop a collections war-room this week.**
 - Addresses: "■224,201 overdue more than 60 days"
- 3 Revenue ■2.7L → ■1.8L (-32%, ■86k short).**
 - Addresses: "Revenue fell -32% vs prior period"

THE ONE THING TO KNOW

Operating costs down 39%

This period ■37,000 vs ■60,340 prior.

About Focus Mode. This is a compressed view meant for quick decision-making. The top 3 risks are ranked from 5 active alerts by severity and ■-at-stake. Actions are matched 1-to-1 with risks. For the full analytical view, open the Finance Control Console dashboards. Generated on 25 Apr 2026, 17:47. Figures in Full.