

# Acuere Consultancy

Focus Mode · as of Aug 2025 · Figures in Full

IN THE BANK

**Rs. 315,266**

BURNING PER MONTH

**Rs. 29,780**

RUNWAY

**10.6 months**

healthy

## TOP 3 RISKS

- 1 Customers taking 79 days to pay**
  - Industry healthy range is 30-60 days. Anything over 90 is a collections problem, not an accounting one.
  - CRITICAL · **Rs. 488,761 at stake** · receivables.dso\_critical
- 2 ■229,161 overdue more than 60 days**
  - That's 119% of your monthly revenue sitting with customers who haven't paid.
  - CRITICAL · **Rs. 229,161 at stake** · receivables.overdue\_60\_critical
- 3 Revenue fell -52% vs prior period**
  - Biggest drop in recent history. Diagnose: lost customer, seasonal, one-off, or durable decline?
  - CRITICAL · **Rs. 208,000 at stake** · growth.revenue\_drop\_critical

## TOP 3 ACTIONS — THIS WEEK

- 1 Move to weekly (not monthly) collections reviews until DSO drops below 60.**
  - Addresses: "Customers taking 79 days to pay"
- 2 Drop a collections war-room this week.**
  - Addresses: "■229,161 overdue more than 60 days"
- 3 Revenue ■4.0L → ■1.9L (-52%, ■2.1L short).**
  - Addresses: "Revenue fell -52% vs prior period"

## THE ONE THING TO KNOW

### Revenue down 52% vs prior period

This period ■192,000 vs ■400,000 prior.

**About Focus Mode.** This is a compressed view meant for quick decision-making. The top 3 risks are ranked from 6 active alerts by severity and ■-at-stake. Actions are matched 1-to-1 with risks. For the full analytical view, open the Finance Control Console dashboards. Generated on 25 Apr 2026, 17:46. Figures in Full.