

# Acuere Consultancy

Focus Mode · as of Jun 2025 · Figures in Full

IN THE BANK

**Rs. 205,900**

BURNING PER MONTH

**Rs. 29,930**

RUNWAY

**6.9 months**

healthy

## TOP 3 RISKS

- 1** ■197,301 overdue more than 60 days  
That's 164% of your monthly revenue sitting with customers who haven't paid.  
CRITICAL · **Rs. 197,301 at stake** · receivables.overdue\_60\_critical
- 2** ■15 customers have gone quiet — ■562,500 at risk  
These paid you in the past but haven't in 60+ days. Win them back or write them off — don't ignore.  
WARNING · **Rs. 562,500 at stake** · growth.churn\_risk
- 3** ■Revenue down 11.1% vs 2025-05  
WARNING · **Rs. 15,000 at stake** · growth.revenue\_drop\_warning

## TOP 3 ACTIONS — THIS WEEK

- 1** Drop a collections war-room this week.  
Addresses: "■197,301 overdue more than 60 days"
- 2** Personal call from a partner to each of the top-3 quiet customers this month.  
Addresses: "15 customers have gone quiet — ■562,500 at risk"
- 3** Check whether this is a one-off or the start of a pattern.  
Addresses: "Revenue down 11.1% vs 2025-05"

## THE ONE THING TO KNOW

### Operating margin widened 51.7 points

From 23.4% last period to 75.1% now.

**About Focus Mode.** This is a compressed view meant for quick decision-making. The top 3 risks are ranked from 3 active alerts by severity and ■-at-stake. Actions are matched 1-to-1 with risks. For the full analytical view, open the Finance Control Console dashboards. Generated on 25 Apr 2026, 17:46. Figures in Full.