

Acuere Consultancy

Focus Mode · as of May 2025 · Figures in Full

IN THE BANK

Rs. 178,542

BURNING PER MONTH

Rs. 35,482

RUNWAY

5.0 months

tight — plan the quarter

TOP 3 RISKS

1

■188,801 overdue more than 60 days

That's 140% of your monthly revenue sitting with customers who haven't paid.

CRITICAL · Rs. 188,801 at stake · receivables.overdue_60_critical

2

Operating profit margin fell sharply

Margin went from 94.2% to 23.4% — -70.8 points. Revenue stable but costs grew.

CRITICAL · Rs. 95,590 at stake · margin.ebitda_compression_critical

3

15 customers have gone quiet — ■562,500 at risk

These paid you in the past but haven't in 60+ days. Win them back or write them off — don't ignore.

WARNING · Rs. 562,500 at stake · growth.churn_risk

TOP 3 ACTIONS — THIS WEEK

1

Drop a collections war-room this week.

Addresses: "■188,801 overdue more than 60 days"

2

EBITDA margin 94% → 23% (-70.8 pts) — biggest cost buckets: Direct Cost (■68k) · Employee Cost (■20k) · Travel & Field (■12k).

Addresses: "Operating profit margin fell sharply"

3

Personal call from a partner to each of the top-3 quiet customers this month.

Addresses: "15 customers have gone quiet — ■562,500 at risk"

THE ONE THING TO KNOW

Operating costs up 257%

This period ■35,482 vs ■9,927 prior.

About Focus Mode. This is a compressed view meant for quick decision-making. The top 3 risks are ranked from 6 active alerts by severity and ■-at-stake. Actions are matched 1-to-1 with risks. For the full analytical view, open the Finance Control Console dashboards. Generated on 25 Apr 2026, 17:47. Figures in Full.