

# Acuere Consultancy

Focus Mode · as of Feb 2025 · Figures in Full

IN THE BANK

**Rs. 221,040**

BURNING PER MONTH

**Rs. 49,890**

RUNWAY

**4.4 months**

tight — plan the quarter

## TOP 3 RISKS

- 359,901 overdue more than 60 days**  
That's 900% of your monthly revenue sitting with customers who haven't paid.  
CRITICAL · **Rs. 359,901 at stake** · receivables.overdue\_60\_critical
- Customers taking 252 days to pay**  
Industry healthy range is 30-60 days. Anything over 90 is a collections problem, not an accounting one.  
CRITICAL · **Rs. 359,901 at stake** · receivables.dso\_critical
- 15 customers have gone quiet — ■562,500 at risk**  
These paid you in the past but haven't in 60+ days. Win them back or write them off — don't ignore.  
WARNING · **Rs. 562,500 at stake** · growth.churn\_risk

## TOP 3 ACTIONS — THIS WEEK

- Drop a collections war-room this week.  
Addresses: "■359,901 overdue more than 60 days"
- Move to weekly (not monthly) collections reviews until DSO drops below 60.  
Addresses: "Customers taking 252 days to pay"
- Personal call from a partner to each of the top-3 quiet customers this month.  
Addresses: "15 customers have gone quiet — ■562,500 at risk"

## THE ONE THING TO KNOW

### Operating margin shrank 94.8 points

From 70.0% last period to -24.7% now.

**About Focus Mode.** This is a compressed view meant for quick decision-making. The top 3 risks are ranked from 8 active alerts by severity and ■-at-stake. Actions are matched 1-to-1 with risks. For the full analytical view, open the Finance Control Console dashboards. Generated on 25 Apr 2026, 17:47. Figures in Full.