

# Acuere Consultancy

Focus Mode · as of Sep 2024 · Figures in Full

IN THE BANK

**Rs. 289,204**

BURNING PER MONTH

**Rs. 204,538**

RUNWAY

**1.4 months**

critical — act this week

## TOP 3 RISKS

- Cash will run out in 1.4 months**
  - At current burn you've got roughly 1.4 months of runway. Capital raise / cost cuts decision needed this month.  
CRITICAL · **Rs. 613,614 at stake** · liquidity.runway\_critical
- 262,701 overdue more than 60 days**
  - That's 85% of your monthly revenue sitting with customers who haven't paid.  
CRITICAL · **Rs. 262,701 at stake** · receivables.overdue\_60\_critical
- 15 customers have gone quiet — ■562,500 at risk**
  - These paid you in the past but haven't in 60+ days. Win them back or write them off — don't ignore.  
WARNING · **Rs. 562,500 at stake** · growth.churn\_risk

## TOP 3 ACTIONS — THIS WEEK

- 1.4 months runway, ■2.9L closing cash, ■2.0L/mo burn.**
  - Addresses: "Cash will run out in 1.4 months"
- Drop a collections war-room this week.**
  - Addresses: "■262,701 overdue more than 60 days"
- Personal call from a partner to each of the top-3 quiet customers this month.**
  - Addresses: "15 customers have gone quiet — ■562,500 at risk"

## THE ONE THING TO KNOW

### Revenue down 19% vs prior period

This period ■310,000 vs ■383,000 prior.

**About Focus Mode.** This is a compressed view meant for quick decision-making. The top 3 risks are ranked from 5 active alerts by severity and ■-at-stake. Actions are matched 1-to-1 with risks. For the full analytical view, open the Finance Control Console dashboards. Generated on 25 Apr 2026, 17:47. Figures in Full.