

# Acuere Consultancy

Focus Mode · as of Aug 2024 · Figures in Full

IN THE BANK

**Rs. 298,344**

BURNING PER MONTH

**Rs. 237,200**

RUNWAY

**1.3 months**

critical — act this week

## TOP 3 RISKS

- Cash will run out in 1.3 months**
  - At current burn you've got roughly 1.3 months of runway. Capital raise / cost cuts decision needed this month.
  - CRITICAL · **Rs. 711,600 at stake** · liquidity.runway\_critical
- 197,801 overdue more than 60 days**
  - That's 52% of your monthly revenue sitting with customers who haven't paid.
  - CRITICAL · **Rs. 197,801 at stake** · receivables.overdue\_60\_critical
- Operating profit margin fell sharply**
  - Margin went from 74.1% to 38.1% — -36.0 points. Revenue stable but costs grew.
  - CRITICAL · **Rs. 138,071 at stake** · margin.ebitda\_compression\_critical

## TOP 3 ACTIONS — THIS WEEK

- 1.3 months runway, ■3.0L closing cash, ■2.4L/mo burn.
  - Addresses: "Cash will run out in 1.3 months"
- Drop a collections war-room this week.
  - Addresses: "■197,801 overdue more than 60 days"
- EBITDA margin 74% → 38% (-36.0 pts) — biggest cost buckets: Professional Fees (■1.9L) · Travel & Field (■20k) · Office & Admin (■15k).
  - Addresses: "Operating profit margin fell sharply"

## THE ONE THING TO KNOW

### Operating costs up 439%

This period ■237,200 vs ■44,000 prior.

**About Focus Mode.** This is a compressed view meant for quick decision-making. The top 3 risks are ranked from 4 active alerts by severity and ■-at-stake. Actions are matched 1-to-1 with risks. For the full analytical view, open the Finance Control Console dashboards. Generated on 25 Apr 2026, 17:46. Figures in Full.